

Epic Games, Inc. v. Apple Inc., Case No. 4:20-cv-05640-YGR-TSH (N.D. Cal.)
Summary Pursuant to Federal Rule of Evidence 1006

Alibaba Group Holding Limited
Income from Operations
Core Commerce Segment

(RMB 000,000s)	For fiscal year ended March 31st,					
	2015	2016	2017	2018	2019	2020
Revenue core commerce	69,536	92,335	133,880	214,020	323,400	436,104
Income (loss) from operations:						
Core commerce segment	40,194	51,153	74,180	102,743	109,312	138,631
Unallocated expenses	(6,017)	(7,411)	(6,567)	(7,956)	(12,769)	(10,521)
Total adjusted core commerce income from operations	34,177	43,742	67,613	94,787	96,543	128,110
Operating margin percentage	49.2%	47.4%	50.5%	44.3%	29.9%	29.4%
<u>Allocation of Unallocated Expenses</u>						
Segment revenue	69,536	92,335	133,880	214,020	323,400	436,104
Total revenue	76,204	101,143	158,273	250,266	376,844	509,711
Unallocated expenses	(6,594)	(8,118)	(7,764)	(9,303)	(14,879)	(12,297)
Allocation to core commerce segment	(6,017)	(7,411)	(6,567)	(7,956)	(12,769)	(10,521)

Sources:

Alibaba Form 20-F for the fiscal years ended March 31, 2017-2020.